

Pad Sites Available For Sale or Build-to-Suit I-29 & 169 Hwy (SWC), St. Joseph, MO | A Kansas City Suburb



PRIME PAD SITES | CAN BE COMBINED OR SPLIT AS NEEDED



- Motivated seller Bring all offers
- PHASE II 20.65 Acres For Sale can be divided
- Seeking all pad users including Anchor, Junior Anchor, Retail, Office, and Mixed-Use tenants
- Join New Marriott Fairfield Inn and Suites, Speedy's Convenience Store (the #2 store in their entire chain), Subway and Urgent Care. Nearby Anchors include Target, Sam's Club, Walmart Supercenter, and Best Buy and more
- Located approximately 30 minutes north of Kansas City International Airport, St. Joe, MO is a major regional retail hub with a Trade Area that draws from 17 counties, 700,000 people with retail demand exceeding \$3 Billion



For More Information Contact: Exclusive Agents

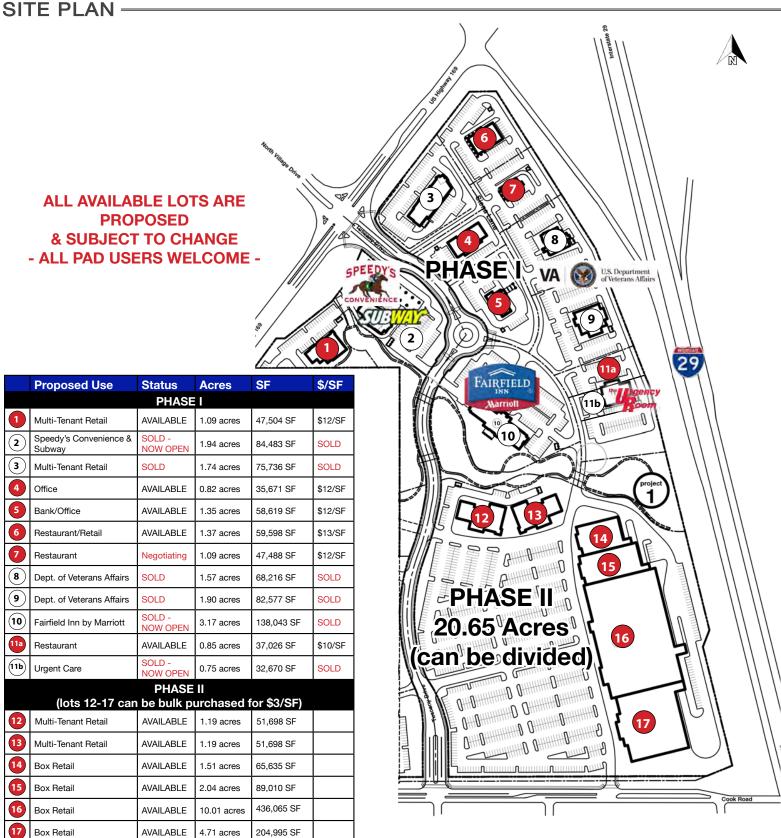
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DRONE PHOTOS

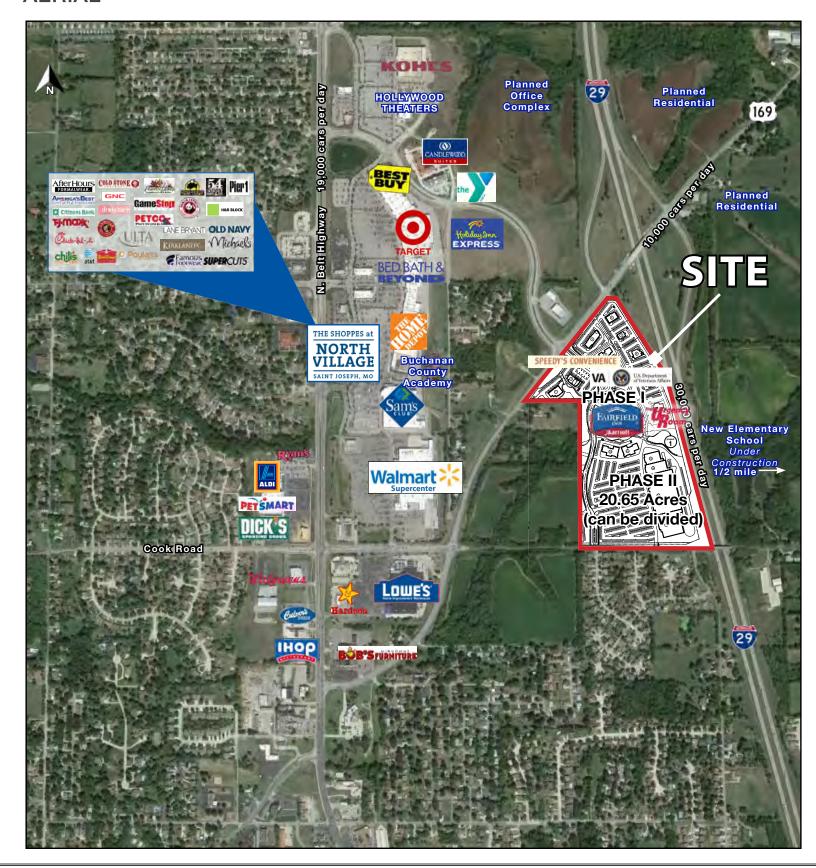






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AERIAL





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PROPERTY PHOTOS



Groundbreaking Ceremony



Groundbreaking Ceremony



Urgent Care



Speedy's Convenience



Speedy's Convenience



Speedy's Convenience



Speedy's Convenience



Fairfield Inn by Marriott

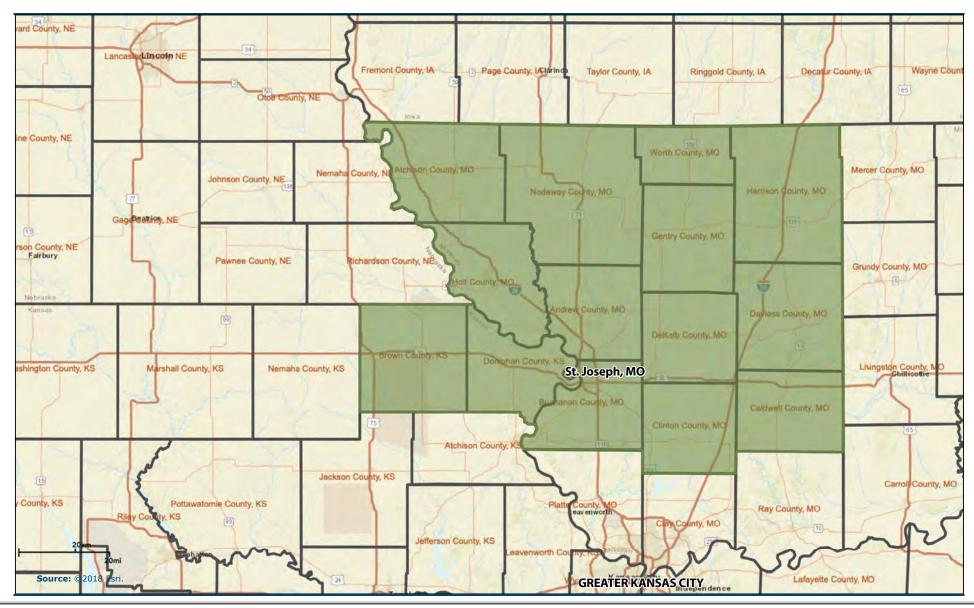


Fairfield Inn by Marriott (Interior)



Pad Sites Available For Sale or Build-to-Suit I-29 & 169 Hwy (SWC), St. Joseph, MO | A Kansas City Suburb 0.6 - 20.65 +/ACRE PADS
AVAILABLE

14 COUNTY TRADE AREA MAP





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14 COUNTY SNAPSHOT FACTS





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ST. JOSEPH, MISSOURI METRO AREA SNAP SHOT

■ **GDP** | \$7.53 billion in 2023 (up from \$7.03 billion in 2022)

■ TOP INDUSTRIES BY EMPLOYMENT

- Manufacturing ~6,533 jobs
- Health Care & Social Assistance ~5,393 jobs
- Retail Trade ~3,982 jobs

■ COMMUTE & TRANSPORTATION

Average commute time:

- City: 16.5 minutes (below U.S. average of ~26.6 minutes)
- Metro: 19.4 minutes
- Car ownership: ~2 cars per household

■ DEMOGRAPHICS | COST OF LIVING

- Median age (city): 37.9 years (2023)
- Cost of living in St. Joseph is ~22% below the U.S. average, making it notably more affordable than nearby cities like Kansas City (≈ 9% below national average).
- Median property value (2023): \$162,100 up ~6.3% over the last year.
- Homeownership rate: 68.2% above the national average (~65%)

ECONOMIC STRENGTHS

- Third-largest manufacturing economy in Missouri (behind St. Louis and Kansas City)
- Major presence in animal health, pharmaceuticals, and food processing
- Part of the Kansas City Animal Health Corridor
- Major employers include Boehringer Ingelheim and Nestlé Purina

■ EDUCATION & NOTABLE INSTITUTIONS

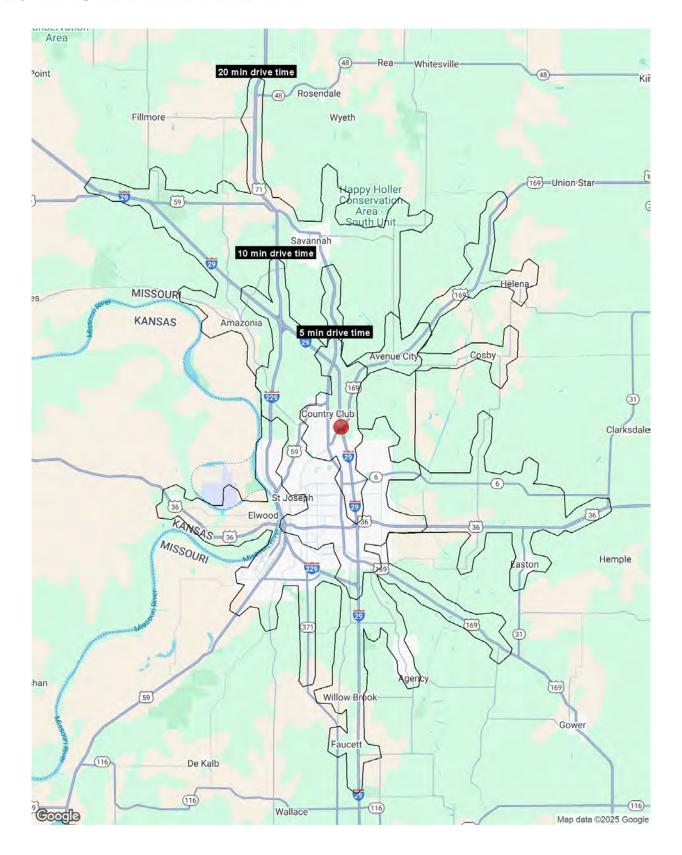
- Missouri Western State University (MWSU) Primary public university in St. Joseph
- Home of the Kansas City Chiefs Training Camp





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5-10-20 MINUTE DRIVE TIME MAP







I-29 & 169 Highway St Joseph, MO 64505	5 min drive time	10 min drive time	20 min drive time
Population	-		
2025 Estimated Population	15,126	61,491	93,181
2030 Projected Population	14,788	60,952	92,560
2020 Census Population	14,812	62,029	94,473
2010 Census Population	14,761	64,547	98,047
Projected Annual Growth 2025 to 2030	-0.4%	-0.2%	-0.1%
Historical Annual Growth 2010 to 2025	0.2%	-0.3%	-0.3%
2025 Median Age	41.0	38.0	38.5
Households			
2025 Estimated Households	6,518	24,946	37,760
2030 Projected Households	6,443	24,819	37,715
2020 Census Households	6,515	24,927	37,647
2010 Census Households	6,244	25,032	37,994
Projected Annual Growth 2025 to 2030	-0.2%	-0.1%	-
Historical Annual Growth 2010 to 2025	0.3%	-	-
Race and Ethnicity			
2025 Estimated White	82.6%	83.2%	84.7%
2025 Estimated Black or African American	6.8%	6.5%	5.8%
2025 Estimated Asian or Pacific Islander	4.1%	2.3%	1.8%
2025 Estimated American Indian or Native Alaskan	0.3%	0.4%	0.4%
2025 Estimated Other Races	6.3%	7.6%	7.4%
2025 Estimated Hispanic	6.2%	6.9%	6.8%
Income			
2025 Estimated Average Household Income	\$106,654	\$91,380	\$88,620
2025 Estimated Median Household Income	\$75,366	\$68,152	\$66,749
2025 Estimated Per Capita Income	\$46,022	\$37,235	\$36,071
Education (Age 25+)			
2025 Estimated Elementary (Grade Level 0 to 8)	2.8%	2.9%	3.3%
2025 Estimated Some High School (Grade Level 9 to 11)	4.1%	5.7%	6.0%
2025 Estimated High School Graduate	29.4%	35.4%	37.0%
2025 Estimated Some College	21.0%	21.8%	22.0%
2025 Estimated Associates Degree Only	6.6%	7.2%	7.0%
2025 Estimated Bachelors Degree Only	24.5%	18.0%	16.5%
2025 Estimated Graduate Degree	11.5%	9.0%	8.2%
Business			
2025 Estimated Total Businesses	894	2,176	3,173
2025 Estimated Total Employees	13,386	36,845	51,789
2025 Estimated Employee Population per Business	15.0	16.9	16.3
2025 Estimated Residential Population per Business	16.9	28.3	29.4







14 County Trade Area	Trade A	rea
Population		
Estimated Population (2025)	214,355	
Projected Population (2030)	211,706	
Census Population (2020)	216,472	
Census Population (2010)	227,752	
Projected Annual Growth (2025 to 2030)	-2,649	-0.2%
Historical Annual Growth (2020 to 2025)	-2,117	-0.2%
Historical Annual Growth (2010 to 2020)	-11,280	-1.0%
Estimated Population Density (2025)	30	psm
Trade Area Size	7,052.2	sq mi
Households		
Estimated Households (2025)	86,401	
Projected Households (2030)	85,718	
Census Households (2020)	85,732	
Census Households (2010)	87,583	
Estimated Households with Children (2025)	24,814	28.7%
Estimated Average Household Size (2025)	2.39	
Average Household Income		
Estimated Average Household Income (2025)	\$87,047	
Projected Average Household Income (2030)	\$86,001	
Estimated Average Family Income (2025)	\$111,008	
Median Household Income		
Estimated Median Household Income (2025)	\$66,342	
Projected Median Household Income (2030)	\$65,983	
Estimated Median Family Income (2025)	\$83,900	
Per Capita Income		
Estimated Per Capita Income (2025)	\$35,253	
Projected Per Capita Income (2030)	\$34,991	
Estimated Per Capita Income 5 Year Growth	-\$263	-0.7%
Estimated Average Household Net Worth (2025)	\$869,174	
Daytime Demos (2025)		·
Total Businesses	6,530	
Total Employees	79,600	
Company Headquarter Businesses	232	3.6%
Company Headquarter Employees	8,141	10.2%
Employee Population per Business	12.2	
Residential Population per Business	32.8	







14 County Trade Area		
Race & Ethnicity		
White (2025)	192,609	
Black or African American (2025)	7,338	
American Indian or Alaska Native (2025)	880	
Asian (2025)	2,195	
Hawaiian or Pacific Islander (2025)	302	
Other Race (2025)	2,131	
Two or More Races (2025)	8,900	
Not Hispanic or Latino Population (2025)	205,090	95.7
Hispanic or Latino Population (2025)	9,265	4.3
Not Hispanic or Latino Population (2030)	201,402	95.3
Hispanic or Latino Population (2030)	10,304	4.9
Not Hispanic or Latino Population (2020)	208,082	96.
Hispanic or Latino Population (2020)	8,390	3.9
Not Hispanic or Latino Population (2010)	220,950	97.0
Hispanic or Latino Population (2010)	6,802	3.0
Projected Hispanic Annual Growth (2025 to 2030)	1,039	2.2
Historic Hispanic Annual Growth (2010 to 2025)	2,463	2.4
Age Distribution (2025)		
Age Under 5	12,495	5.8
Age 5 to 9 Years	13,152	6.:
Age 10 to 14 Years	13,559	6.3
Age 15 to 19 Years	14,543	6.8
Age 20 to 24 Years	15,021	7.0
Age 25 to 29 Years	12,280	5.7
Age 30 to 34 Years	13,076	6.:
Age 35 to 39 Years	12,684	5.9
Age 40 to 44 Years	13,180	6.
Age 45 to 49 Years	11,895	5.
Age 50 to 54 Years	12,595	5.9
Age 55 to 59 Years	13,244	6.:
Age 60 to 64 Years	14,737	
Age 65 to 74 Years	24,189	
Age 75 to 84 Years	12,856	6.0
Age 85 Years or Over	4,849	
Median Age	39.6	۷.۰
Gender Age Distribution (2025)	33.0	
Female Population	101,796	<i>4</i> 7 ¹
Age 0 to 19 Years	24,591	
Age 20 to 64 Years	55,993	
Age 65 Years or Over	21,212	
	40.8	
Female Median Age		
Male Population	112,559	
Age 0 to 19 Years	29,158	
Age 20 to 64 Years	62,719	
Age 65 Years or Over	20,682	
Male Median Age	38.6	







14 County Trade Area		
Household Income Distribution (2025)		-
HH Income \$200,000 or More	4,607	5.3%
HH Income \$150,000 to \$199,999	5,329	6.2%
HH Income \$100,000 to \$149,999	14,218	16.5%
HH Income \$75,000 to \$99,999		13.6%
HH Income \$50,000 to \$74,999		19.4%
HH Income \$35,000 to \$49,999		12.2%
HH Income \$25,000 to \$34,999	8,085	9.4%
HH Income \$15,000 to \$24,999	6,950	
HH Income Under \$15,000	·	9.5%
HH Income \$35,000 or More		73.1%
HH Income \$75,000 or More		41.5%
Housing (2025)	33,330	11.070
Total Housing Units	98,697	
Housing Units Occupied		87.5%
Housing Units Owner-Occupied	·	68.1%
Housing Units, Renter-Occupied		31.9%
Housing Units, Vacant	·	14.2%
Marital Status (2025)	12,230	14.270
Never Married	F1 89F	29.6%
Currently Married		46.0%
Separated	6,110	
Widowed	12,741	
Divorced		13.6%
Household Type (2025)	25,755	15.0%
Population Family	156,651	72 104
		23.1%
Population Non-Family		3.8%
Population Group Quarters		
Family Households		59.7%
Non-Family Households		40.3%
Married Couple with Children		20.3%
Average Family Household Size	3.0	-
Household Size (2025)	00040	20 50/
1 Person Households		30.5%
2 Person Households		36.8%
3 Person Households		13.0%
4 Person Households		10.5%
5 Person Households	4,704	
6 or More Person Households	3,256	3.8%
Household Vehicles (2025)		
Households with 0 Vehicles Available	5,917	
Households with 1 Vehicles Available	27,546	31.9%
Households with 2 or More Vehicles Available	52,938	61.3%
Total Vehicles Available	169,052	
Average Vehicles Per Household	2.0	





14 County Trada Area		
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Labor Force (2025)		_
Estimated Labor Population Age 16 Years or Over	172,360	
Estimated Civilian Employed	92,626	53.7
Estimated Civilian Unemployed	4,042	
Estimated in Armed Forces	353	0.2
Estimated Not in Labor Force	75,339	
Unemployment Rate	2.3%	.0.,
Occupation (2025)		
Occupation: Population Age 16 Years or Over	92,613	
Management, Business, Financial Operations	13,387	14
Professional, Related	17,339	
Service	14,613	
Sales, Office	17,967	
Farming, Fishing, Forestry	1,042	1.
Construct, Extraction, Maintenance	9,097	
Production, Transport Material Moving	19,168	
White Collar Workers	48,693	
Blue Collar Workers	43,920	
Consumer Expenditure (2025)	43,920	47.
otal Household Expenditure	\$7.58 B	
	\$7.56 B \$3.59 B	47.
Total Non-Retail Expenditure Total Retail Expenditure	\$3.99 B	52.
•	\$3.99 B \$45.9 M	0.
Alcoholic Beverages	\$45.5 M \$140.55 M	1.
Apparel Contributions		
	\$232.08 M	3.
Education	\$167.46 M	2.
Entertainment	\$436.35 M	5.
ood Away From Home	\$333.1 M	4.
Grocery	\$529.11 M	7.
Health Care	\$569.37 M	7.
Household Furnishings and Equipment	\$200.45 M	2.
Household Operations	\$142.54 M	1.
Miscellaneous Expenses	\$129.77 M	1.
Personal Care	\$102.25 M	1.
Shelter	\$1.22 B	16.
ax and Retirement	\$1.59 B	21.
obacco and Related	\$43.67 M	0.
ransportation	\$1.31 B	17.
Jtilities	\$379.41 M	5.
ducational Attainment (2025)		
Adult Population Age 25 Years or Over	145,585	
Elementary (Grade Level 0 to 8)	4,256	2.
Some High School (Grade Level 9 to 11)	8,047	5.
ligh School Graduate	56,712	39.
Some College	31,717	21.
Associate Degree Only	11,260	7.
Bachelor Degree Only	21,920	15.
Graduate Degree	11,674	8.





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14 County Trade Area		
Units In Structure (2025)		
1 Detached Unit	66,486	75.9%
1 Attached Unit	1,859	2.1%
2 to 4 Units	6,028	6.9%
5 to 9 Units	2,515	2.9%
10 to 19 Units	2,273	2.6%
20 to 49 Units	1,366	1.6%
50 or More Units	1,319	1.5%
Mobile Home or Trailer	4,473	5.1%
Other Structure	82	
Homes Built By Year (2025)		
Homes Built 2010 or later	6,859	7.8%
Homes Built 2000 to 2009		10.1%
Homes Built 1990 to 1999		10.0%
Homes Built 1980 to 1989	7,466	8.5%
Homes Built 1970 to 1979	14,983	
Homes Built 1960 to 1969	7,538	8.6%
Homes Built 1950 to 1959	7,632	8.7%
Homes Built Before 1949	24,273	
Home Values (2025)	2 1,27 3	
Home Values \$1,000,000 or More	564	1.0%
Home Values \$500,000 to \$999,999	2,656	4.5%
Home Values \$400,000 to \$499,999	3,374	
Home Values \$300,000 to \$399,999		10.7%
Home Values \$200,000 to \$299,999	10,815	
Home Values \$150,000 to \$199,999		16.9%
Home Values \$100,000 to \$149,999	10,119	
Home Values \$70,000 to \$99,999	5,849	9.9%
Home Values \$50,000 to \$69,999	3,286	5.6%
Home Values \$25,000 to \$49,999	2,746	4.7%
Home Values Under \$25,000	3,259	5.5%
Owner-Occupied Median Home Value	\$181,170	3.570
Renter-Occupied Median Rent	\$642	
Transportation To Work (2025)	-	
Drive to Work Alone	73,553	79.4%
Drive to Work Atone Drive to Work in Carpool	8,815	9.5%
Travel to Work by Public Transportation	429	0.5%
Drive to Work on Motorcycle	152	0.5%
Walk or Bicycle to Work	1,391	1.5%
Other Means	812	0.9%
Work at Home	7,461	8.1%
Travel Time (2025)	7,401	0.170
Travel to Work in 14 Minutes or Less	37,490	10 E0/-
Travel to Work in 15 to 29 Minutes		
Travel to Work in 15 to 29 Minutes Travel to Work in 30 to 59 Minutes	25,321	
Travel to Work in 30 to 59 Minutes Travel to Work in 60 Minutes or More	16,275 6,065	6.5%
Average Minutes Travel to Work	6,065	0.0%
Average Millutes Havet to VVOIK	17.8	



